

# SUVIK ELECTRONICS PVT. LTD



PLOT NO. 102/A, GIDC ENGG. ESTATE,  
GANDHINAGAR – 382028. (GUJARAT)  
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## DEALER EVALUATION REPORT - I

### 1. NAME & ADDRESS OF FIRM

A. REGISTERED OFFICE :

B. WORKS :

C. BRANCH OFFICE :

**NOTE: Please also mention the capacity to cover the geographical area.**

**Is the company ISO Certified, if yes, please furnish the certificate**

### 2. COMMUNICATION FACILITIES

A. TELEPHONE NO. [ O ] :  
[ R ] :  
[ M ] :

B. FAX NO. :

C. E-MAIL :

D. WEBSITE :

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## 3. TYPE OF FIRM

- PROPRIETARY       PARTNERSHIP       PVT. LTD.  
 PUBLIC LTD.       PUBLIC SECTOR UNDERTAKING

## 4. NAME & ADDRESS OF PROPRIETOR / PARTNERS / DIRECTORS

Please attach brief bio-data of key personnel.

A.

B.

C.

In case of partnership firm attach partnership deed copy.

## 5. DETAILS OF ESTABLISHMENT

- A. YEAR OF ESTABLISHMENT :
- B. YEAR OF COMMENCEMENT OF :  
PRODUCTION AND/OR MARKETING  
OF PRODUCTS
- C. LINE OF BUSINESS (Main) :  
( Secondary) :
- D. PRESENT SERVICES/PRODUCTS :
- E. PRESENT TIE-UP COMPANIES :  
(Name and Address)
- F. SERVICES BACK – UP/NETWORK :  
(Name and Address)
- G. OTHER BRANCHES/SUB-DEALERS:

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## 6. OFFICE INFRASTRUCTURE (Please give the details):

## 7. MANPOWER (Please specify details):

## 8. TURNOVER

### A. LAST 3 YEARS TURNOVER

1<sup>st</sup> Year: Rs. \_\_\_\_\_ 2<sup>nd</sup> Year : Rs. \_\_\_\_\_ 3<sup>rd</sup> Year : Rs. \_\_\_\_\_

B. CURRENT YEAR TURNOVER: Rs. \_\_\_\_\_  
(Expected)

C. TURN OVER ACHIEVED TILL DATE: Rs. \_\_\_\_\_

D. NEXT YEAR TARGET: Rs. \_\_\_\_\_

## 9. Statutory registration details:

PF :  
ESI :  
Others :

## 10. Banker's details:

1. Account Name :  
2. Account No. :  
3. Bank Name :  
4. Bank Code :  
5. Branch Code :  
6. Branch address :  
7. Swift code :  
8. IBAN Code :  
9. PAN Number :

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## 11. FINANCIAL CAPACITY PROJECTION

A. CAPITAL EMPLOYED :

B. LIMIT SANCTIONED BY BANK :

**Fund based** :

**Non-fund based** :

## 12. MARKETING & SALES CAPABILITY

A. BRIEF LIST OF CLIENTS ATTACHED  YES  NO

B. RECOGNITION IN MARKED PLACE :

C. INFLUENCE IN SPECIFIC SEGMENT OF MARKET :

D. TERRITORY OF INTEREST :

E. SALES FORECAST IN YOUR TERRITORY :

F. DOMINANT PLAYERS IN YOUR TERRITORY :

G. YOUR EXPECTED SALES THROUGH:

END USER  OEM  
 CONSULTANTS  PROJECTS  
 OTHERS, specify:

H. SALES PROMOTION PLAN:

BUDGET FOR SUVIK PRODUCTS:

1. Participation in Exhibition :  
2. Media Campaigning :  
3. Organizing seminars :

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## 13. TECHNICAL CAPABILITY

	KNOW – HOW ABOUT	YES	LITTLE	NO
A	Servo Controlled Voltage stabilizer			
B	Roller type Voltage stabilizer (Linear transformer)			
C	Static Voltage Stabilizer (PWM – IGBT based)			
D	AC Drives (Variable Frequency Drive)			
E	Online UPS			
F	Ultra Isolation Transformer			
G	Small Motors & Gear boxes			

## 14. PROPOSED PARTNERSHIP

LOOKING AT PRESENT BUSINESS TIE-UPS IN YOUR TERRITORY, WE PROPOSE YOU TO SIGN CONTRACT FOR

SUVIK ELECTRONICS PVT. LTD.

### YOUR COMMENTS

O.K.

O.K., BUT \_\_\_\_\_

WOULD LIKE TO DIFFER AS \_\_\_\_\_

**15. Minimum Guaranteed business : Rs. 50 lacs per annum**

**16. Minimum investment in stock : Rs. 5,00,000**

I agree to sign as  **DEALER** and ready to promote Suvik products in accordance to laid out norms.

**POINT OF CONTACT  
NAMES WITH POSITION**

Company seal
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**AUTHORISED SIGNATORY:**

**DATE :**

**SIGN DESIGNATION:**